Leadership Messages

Chairman’s Connections
By Don Clouser, Chairman of the Board

Ongoing Change
The Dayton Region Manufacturers Association celebrates its 85th birthday this month. While none of us were there in the beginning, I am sure we all can imagine, have heard of, as well as experienced ourselves many of the changes that this association has seen. Pure stats alone, the DRMA started with a membership of 25 companies and has grown to over 400 strong today.

Initially the Association was a niche group in manufacturing. It was named the Tool Manufacturers Association consisting of members from the tool and die sector. But over time it grew and changed. Many machine shops started joining that did contract work outside of the tool and die sector. If a company was “cutting chips” then it joined the Association to be part of a group that understood its interest. In 2011, the Association renamed and rebranded itself as the Dayton Region Manufacturers Association. The Board realized that the membership by that time was made up of all types of manufacturers, not just “chip cutters.” And we know that with technology and infrastructure, geography shrinks. At our events and in our communications, our group spans from Springfield to the Indiana line and from Sidney to Cincinnati.

With this growth many great efforts have come and gone. The intimacy of the small dinner meetings at country clubs grew into monthly dinner meetings at banquet halls. These have morphed into a variety of interactions between breakfast events, dinner events, golf outings, Meet Ups and Happy Hours.

The Association has had affinity programs, business speakers, a bots program, a tradeshow, a “Buy DTMA” trade fair, MFG Day, STEP II graduation and many more. The latest in this evolution is the DRMA Board’s decision to suspend AMTS 2019. After much debate and feedback from exhibitors and attendees, the Board thought it best to suspend the show, refocus efforts, and provide a program that will best serve the Association’s members (please find more info later in the newsletter).

I am sure that this decision, as well as the trip down memory lane, will open up discussions on “why does the Association do this?” or “why does it not do that anymore?” I encourage those discussions. Those are the discussions and the sharing of thoughts that help an association get to the best decisions. We know from our own businesses that everyone will not be happy with all of the decisions. The important consideration is that these decisions have been well-thought out.

An association does not last 85 years and grow to over 400 members by luck, but rather by hard work. I want to thank our 100+ volunteers, our staff, as well as the current Board and boards of days gone by for that hard work, creativity, and ability to make tough decisions. With the current efforts in government relations and workforce development, I am sure we will be seeing more evolution in the coming years. While I miss a lot of events that don’t happen anymore, I look forward to the future accomplishments this Association will achieve. Happy 85th Birthday, DRMA!

Don Clouser
I’ve Been Thinking . . .  
*By Angelia Erbaugh, President*

**HAPPY BIRTHDAY, DRMA!!!** This month we are celebrating our 85th birthday! Contrary to what you may think, I have NOT been at the helm for all 85 years (close, but not quite). We have accomplished great things over our 85-year history, and we have a lot more to accomplish! Thanks to each of you for helping move manufacturing forward through DRMA!

**Peer-to-peer connectivity** . . . this is part of what members expect from local industry association. DRMA provides many ways for members to connect with the thriving DRMA community in order to build a network of peers who face the same challenges, opportunities, and solutions and to foster a sense of mutual support among members.

One way to connect is by meeting your peers at association-sponsored events and Meet Ups. We offer a number of formats so that you can select those that fit your style, location, and schedule:

- **Happy Hours** are held at member sites throughout the region for a couple of hours after work. Hosts provide great munchies (and often complimentary adult beverages!) in this casual, open house style atmosphere. Drop in, drop out as your schedule allows. No need to feel intimidated; we’ll take good care of you. You’ll love it! The next Happy Hour is on April 30 at Huntington Bank downtown Dayton. [Register here.](#)

- **Breakfasts with DRMA** are for you early birds . . . they are held from 7:30 to 9 a.m. on a topic pertinent to manufacturers.

- **Meet Ups** . . . these are small group dialogue sessions organized around a topic area; they are designed to connect members with other members who are interested in that topic so that you can share and learn from each other. These have become really popular; check them out! They are FREE and for MEMBERS ONLY.

Check out these and other events on our website.

Another way to connect with other members is through volunteering . . . you probably know that DRMA accomplishes its goals through the efforts of volunteers and staff. But why should YOU volunteer? What’s in it for you? According to the American Society for Association Executives . . .

- 86% of hiring managers in the country’s largest companies recently cited involvement in industry or trade associations as somewhat or very beneficial to an employee’s career
- Companies value employees who proactively seek opportunities to develop their skills and expertise
- Participation in professional associations is an effective way to learn of new industry developments and network with others in the field
- Taking an active role by volunteering for committees, writing articles for association publications, and delivering presentations allows employees to strengthen their leadership abilities, interpersonal skills, and business acumen.

Volunteering . . . promotes personal growth and self-esteem; strengthens the community; teaches you a lot; gives you a chance to give back; encourages civic responsibility; and provides you a way to make a difference. Want to find out more about volunteering at DRMA? [Contact me.](#)

Wow – Brian Beaulieu hit it out of the park again! Those who attended know 1) how many jobs in manufacturing are open right now across the country; and 2) the year in which we are going to experience our next recession. Let’s have a little fun . . . email me your answers, and I’ll give you kudos in my next article!

Hey members, we have a new program! A **Lean Manufacturing Workshop Series**, conducted in partnership with the Workforce Division of Sinclair College and FASTLANE! You’ll learn how to implement lean concepts and techniques to make improvements to your operations. The first of four sessions, **Lean 101 Overview**, is on May 1. The price is CHEAP at just $250 per session or $800 if registered for
all four sessions. BUT WAIT! The price is STUPID CHEAP for Manufacturer members . . . you get a $100 per person discount (compliments of FASTLANE). That’s just $150 per session or $400 for all four! AND you get a free, on-site lean assessment provided by FASTLANE (for Manufacturer members). The registration form can be found here. To register your employees, please return the registration form and payment information to Shay.

DRMA wants to help you retain your emerging talent. That is why our Young Professionals Committee has collaborated with the University of Dayton’s Center for Leadership to offer a series of Professional Development workshops to give your staff the opportunity to connect as well as earn a DRMA professional development certificate! Course descriptions and registration form can be found here. Act now! The second course is on May 2, titled “Going from Peer to Supervisor.” To register your employees, please return the registration form and payment information to Kayla.

After receiving input from exhibitors and attendees, the DRMA Board of Trustees made the difficult decision to suspend AMTS 2019. We’re looking forward to working with members to explore opportunities that will bring more value to all members. If you would like to help, let me know.

Looking to get your name in front of 200 golfers at our July golf outing? We are seeking sponsors! Proceeds go to the DRMA Foundation which funds our career awareness initiatives, a VERY WORTHY CAUSE! Contact Kristen for a list of sponsorships available this year.

Make it easier on yourself to find skilled workers in a couple of years. If your facility shows well, host an open house on MFG Day 2019 on October 4 to show students, educators, and parents the great occupations and careers your company offers. Interested? Let me know.

You know that you can get a HUGE discount off your workers’ comp premium by being part of a group. Do you know that you have to pay dues to the organization that sponsors the group? And since you already pay dues to DRMA, why not get a quote for the DRMA workers’ comp group? Contact Shay who will connect you with CareWorks Comp, the administrator of our group. They will get you a no-obligation quote.

Save money with your DRMA membership: Our Legal Services Plan offers members one FREE legal consultation per month with employment law attorney Bob Dunlevey at Taft/Law. Simply identify yourself as a DRMA member when you call (937-641-1743).

Thanks for choosing to be a member! I REALLY appreciate it! And, thanks so much to you members who adjusted up the amount of dues you paid this year based on your current number of employees. The honor system works!

Member Events

Meet Your Peers at the Next DRMA Happy Hour – April 30
Come celebrate Cinco de Mayo early at the next DRMA Happy Hour hosted by The Huntington National Bank. DRMA Happy Hours are casual, open house style gatherings of DRMA members, designed with manufacturers in mind. Drop in and say hi to old friends and meet some new business colleagues in an environment that is friendly and welcoming. Think you won’t know anyone? Not to worry . . . we’ll connect you with someone who will introduce you to people you want to meet. You’ll enjoy hors d’oeuvres and a complimentary bar while you meet up with your DRMA peers to share best practices, solve problems, and find new avenues for business growth. Join us on Tuesday, April 30, from 5 to 7 p.m. Register here.
**DRMA Golf Championship – May 20 – SOLD OUT**
The DRMA Golf Championship on May 20 at Troy Country Club is sold out! Don’t worry if you didn’t get a spot; you’ll have another shot at playing at the Annual DRMA Summer Golf Outing scheduled for Monday, July 15. Cancellations with refunds will be accepted through May 3.

**DRMA Happy Hour** following the Golf Championship will take place 4:30 – 6:30 p.m. Happy Hour admission is included in the price of golf. If you did not register for golf, you can still attend the Happy Hour. Cost is $15 for members and non-members. [Click here for registration.](#)

All proceeds benefit the DRMA Foundation and its efforts to develop and retain a skilled workforce for the advanced manufacturing industry.

**Summer Golf Outing – July 15**
Dust off your golf clubs and begin practicing your swing for the summer golf outing which will be held on Monday, July 15, at the Walnut Grove Country Club. Registration forms will be emailed in May, you’ll want to respond immediately as tee times will be assigned on a first-come basis.

NOW SEEKING golf outing sponsors! You get your company’s brand in front of over 200 golfers AND your sponsorship benefits the DRMA Foundation and its efforts to grow the manufacturing workforce. Contact [Kristen](#) for more information.

---

**DRMA Calendar of Events**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event Description</th>
<th>Location</th>
<th>Register Link</th>
</tr>
</thead>
<tbody>
<tr>
<td>April 23</td>
<td>Workforce/HR Meet Up – Kettering</td>
<td>Kettering</td>
<td><a href="#">register here</a></td>
</tr>
<tr>
<td>April 30</td>
<td>DRMA Happy Hour – Dayton</td>
<td>Dayton</td>
<td><a href="#">register here</a></td>
</tr>
<tr>
<td>May 7</td>
<td>Additive Manufacturing Meet Up – Dayton</td>
<td>Dayton</td>
<td><a href="#">register here</a></td>
</tr>
<tr>
<td>May 8</td>
<td>Safety Meet Up – Dayton</td>
<td>Dayton</td>
<td><a href="#">register here</a></td>
</tr>
<tr>
<td>May 20</td>
<td>May Golf Championship – Troy</td>
<td>Troy</td>
<td><a href="#">info here</a> – SOLD OUT</td>
</tr>
<tr>
<td>May 20</td>
<td>DRMA Happy Hour – Troy</td>
<td>Troy</td>
<td><a href="#">register here</a></td>
</tr>
<tr>
<td>May 21</td>
<td>Operations Meet Up – Middletown</td>
<td>Middletown</td>
<td><a href="#">register here</a></td>
</tr>
<tr>
<td>July 15</td>
<td>Summer Golf Outing – Dayton</td>
<td>Dayton</td>
<td><a href="#">info here</a></td>
</tr>
</tbody>
</table>

For a full listing of all events throughout the year, please visit our [events page](#).
85 Years of DRMA

The Dayton Region Manufacturers Association is proud to announce and celebrate our 85th birthday with you! DRMA was originally founded on April 25, 1934. There were 25 charter members who initially signed on and two of these companies (Brinkman Tool & Die and Norwood Medical) are still members today. They came together in the middle of the Great Depression to see if there was something that they could do by bonding together that would help them survive in an economic climate that was the worst any of them had ever seen. One of the major objectives the group had was to fight the recently enacted National Industrial Recovery Act which was declared unconstitutional in 1935. Our association still carries the needs of our industry to our government officials through the work of the Government Relations Committee.

Those were hard times for the industry, and in order to keep their members, dues were cut to $.25 per productive employee in 1937 and finally to $1 per month in 1939. At that time membership had plunged to 10 members, and the Board actually considered doing away with dues completely in order to save the association. In a concession to those hard times, the executive secretary’s pay was cut to $10 per month.

World War II brought new business to Dayton and the economy in general, and the result was an increase in business for the tool and die industry and renewed growth for the Association. It was during this time in 1943 that the national association that today is the National Tooling and Machining Association was founded. Although local tool and die executives were instrumental in the founding of the national association, Dayton has never joined as a chapter but remains a manufacturing center with close ties to the national association. In fact, five manufacturing leaders from Dayton have been chairmen of NTMA including J.J. Kohl from International Tool Company; Charles Brinkman from Brinkman Tool and Die; Howard Jones from Vulcan Tool Company; Dave Dudon from Mutual Tool & Die; and Dave Dysinger from Dysinger, Inc.

Through the post war era of the 50’s and 60’s to the present day, the Association has continued to grow by adding value for the members by helping with some of the common problems they face in this highly competitive industry. The Association’s members have taken on such issues as apprentice training, workforce development, insurance costs, marketing, and fund raising for scholarships and are still active in one of the original charters of governmental activity. One of the greatest values to the members has always been and remains the ability to network with their peers and learn to solve common problems by sharing their experiences.

Many things have changed since that day in 1934 when the Tool Manufacturers association was founded, including the name. In 1960 it became the Dayton Tool & Die Manufacturers Association, in 1982 the Dayton Tooling & Machining Association, in 2003 the Dayton Tooling & Manufacturing Association, and in 2011 when we became the Dayton Region Manufacturers Association (DRMA). This last name change reflected the Association’s desire to better represent the manufacturing diversity of our present membership and to reach out and unify the strength of all manufacturing companies in the Dayton Region.

The strength of DRMA and the value of its history has led to its remarkable growth and impact for 85 years.
---

**Suspension of AMTS 2019**

The DRMA Board of Trustees has announced their decision to suspend AMTS 2019 based on feedback received from exhibitors and attendees. We are excited about the opportunities we will be exploring on ways to bring greater value to our membership. It was a very hard decision for the Board to suspend the show since it has such a great history, but we feel we need more time to refocus for the future and produce an event in which all of our membership will find value. We will be working with our membership and volunteers to find ways to enhance membership value and utilize the Association dollars, volunteer time, and staff time in the best way possible.

Input from members is welcomed. If you would like to be involved, please contact DRMA president [Angelia Erbaugh](mailto:angelia@drma.com) or any Board member.

---

**Greenpoint Metals Adding New Line**

*Submitted by Mike Caughell, Greenpoint Metals*

Greenpoint Metals is pleased to announce we are adding a new state-of-the-art Red Bud Multi-Cut Blanking Line to our current 7 slitter facility. This line will be capable of blanking, multi-cut blanking, and stretcher leveling material from .015”-.135” up to 72” wide and 144” long. Construction is under way and we anticipate being operational and producing finish product the second half of 2019.

Greenpoint Metals is one of southwest Ohio’s largest steel service centers that has been supplying the manufacturing industry for 40+ years. Greenpoint specializes in slitting all types of steel to any width and can go as narrow as a half inch if needed.


---

**DRMA Announces Lean Manufacturing Workshop Series**

DRMA is pleased to roll out a new Lean Manufacturing Workshop Series, exclusively for DRMA members, designed to help companies reduce waste and streamline processes in their organizations. This four-part series, developed in partnership with the Workforce Division of Sinclair College and FASTLANE, will teach participants how to implement lean concepts and techniques to make systematic, lasting improvements within their operations. Learn how to foster an environment built on the idea that good is never good enough, an environment always focused on continuously improving in small steps every day. As an added bonus, each Manufacturer member attending will get a discount on the tuition cost AND a free on-site lean assessment, both provided by FASTLANE.

- **Session 1:** Lean 101 Overview – Introduction to Lean concepts and techniques to positively impact safety, quality, cost and delivery. Wednesday, May 1
- **Session 2:** Workplace Organization – Using 5S to arrange, order, clean, standardize and sustain improvements on the shop floor. Wednesday, May 29
- **Session 3:** Visual Workplace – Understanding and implementing visual management techniques to enable communications and to provide immediate feedback. Wednesday, August 7
- **Session 4:** Standardized Work/Set-Up Reduction – Learn how to produce a product with the minimum material, labor, space and equipment required to add value and how to eliminate non-added value activity. Wednesday, September 4

All sessions run from 7:30 to 11:30 a.m. and will be held at the Sinclair Conference Center Room 12-231. Participants can attend individual sessions or all four sessions in the series. A DRMA certificate will be provided with completion of 3 of the 4 sessions.
The cost of the workshops is $250 per person per session OR $800 per person if registered for all four sessions. Manufacturer members earn a $100 per person discount (compliments of FASTLANE), making your cost just $150 per person per session or $400 for all four sessions. The cost includes a free, on-site lean assessment provided by FASTLANE (for Manufacturer members). The registration form can be found here. To register your employees, please return the registration form and payment information to Shay.

DRMA’s Professional Development Series
You know it’s tough to find qualified employees. And you know that it’s critically important to keep the good ones you find. We have a professional development series that can help you retain your emerging talent! DRMA’s Young Professionals Committee has worked with the University of Dayton’s Center for Leadership to offer a series of workshops at the UD River Campus for 2019:

- Going from Peer to Supervisor – Thursday, May 2, 8:30 a.m. – 4:30 p.m.
- Communication Skills for Leaders – Wednesday, August 28, 8:30 a.m. – 4:30 p.m.
- Embracing Accountability – Tuesday, September 10, 8:30 a.m. – 4:30 p.m.

These courses will help participants:
- Identify leadership strengths and areas for improvement
- Understand the issues and challenges of transitioning into a supervisory role.
- Learn how to organize content of written messages and presentations strategically for optimal audience engagement.
- Learn a clearer, constructive approach to accountability and how it contributes to individual responsibility, empowerment and better results.
- And more!

Detailed course descriptions and registration form can be found here. The price is $390 per course, per person with a discounted price of $375 each if you register for all four courses. NEW this year: individuals who complete three of the courses will be awarded a DRMA professional development certificate! To register your employees, please return the registration form and payment information to Kayla.

Act quickly, as the next course is on Thursday, May 2! Remember that these courses are exclusively for DRMA members, so your staff will have the opportunity to connect with others who support manufacturing in the Dayton Region!

Auction Announced – Dayton Dragons Suite – June 21
Looking for a cool way to entertain your clients and prospects? Looking for an atta-boy perk for your employees? DRMA has use of a suite for the Dayton Dragons game on Friday, June 21, and we’re auctioning it off to the highest member-bidder. The suite includes 20 tickets and 2 VIP parking passes. Food and beverages are on you. Opening bid is $500. To place a bid, email Shay with your amount. Keep an eye on the DRMA website and social media for updates. Bidding will close on Friday, May 3. Proceeds will help fund DRMA’s skilled trades campaign to attract new workers to the manufacturing industry.
Membership ROI... DRMA 101

Are you new to DRMA, looking to get re-acquainted with the association, or want to know more about getting the full “bang” for your membership dues “buck?” Attend an upcoming DRMA 101 session with DRMA president Angelia Erbaugh, and a representative from our Member Services Committee to learn more about making the most of your membership in a casual, conversational setting. Space is limited, so contact Shay today to sign up for an upcoming DRMA 101 session!

Manufacturer Sessions: 7:30 – 8:30 a.m.
April 18, Panera Bread – Austin Landing; May 9, Winan’s – Piqua

Affiliate/Associate Sessions: 4:30 – 5:30 p.m., Franco’s Restaurant, Dayton
April 18, May 30

DRMA/Manpower 2018 Wage and Benefit Survey Report Now Available

Paying people fairly is good for business. Underpay, and employees will eventually look for a better offer. Overpay, and the payroll budget and profitability will suffer. Benchmark your jobs against market data contained in the DRMA/Manpower Wage and Benefits Survey Report!

Topics presented in the report include:
- Business demographics
- Employee wages
- Employee benefits (medical, dental, vision, short- and long-term disability, holiday, vacation, profit sharing, 401(K), and pension plans)
- Work schedules
- Recruiting and retention strategies

Non-participating DRMA members may purchase a copy for $175; non-members may purchase a copy for $300. Call the Association office (937-949-4000) or email Shay to order your copy.

Here’s what members are saying about the survey:

“The DRMA/Manpower Wage and Benefit Survey is a great benchmarking tool for us. We want to offer a total compensation package that is competitive in the region. We want Rack Global Enterprises to be one of the manufacturing employers of choice in the Dayton Region, and the survey supports that goal.” Jim Bowman, Chief Operating Officer, Rack Global Enterprises

“Techmetals has depended on the survey for years to help keep our competitive edge and retain the best employees.” Pam Conner, HR Director, Techmetals

Looking for Business? Looking for a Supplier? Tap into DRMA Business Lead Emails

From time to time the DRMA office is contacted by companies looking for a supplier of some sort. We work to connect them with DRMA members. If they are looking for a manufacturer supplier, we send a “business lead” email to all Manufacturer members which contains a brief description of what they are looking for. You’ll want to pay particular attention to these emails . . . the subject line begins with “DRMA Business Lead” . . . and respond quickly if you want to be included on the list we send the inquirer.

If they are looking for an Affiliate or Associate member-type supplier, we send them a list directly of all members that fall into the category they are seeking. Don’t forget the reverse! If you are over capacity and need to out-source a job, remember to use the DRMA Business Lead service. Simply send an email to Shay and she’ll explain what she needs from you. Members respond quickly to these emails. We’ll generally get 10 or more responses within a few hours!
Learn from Members through DRMA Meet Ups

DRMA Meet Ups help you, or your key employees, build your peer network with members who are interested in the same topic area, so that you can learn from them and strengthen your business. Meet Ups are small discussion groups, designed to stimulate dialogue in a casual, comfortable atmosphere. Ask questions, get advice, and share your experiences with fellow members. (This is not a sales pitch opportunity.) They are FREE and for members only.

- **Operations Meet Up** - for anyone responsible for any aspect of manufacturing operations. Topics include ERP systems, scheduling, facility maintenance, streamlining processes, and other areas of interest about managing the operations within your company. Registration is REQUIRED for the Operations Meet Up, and registrations must be received no later than 24 hours in advance. In some instances, competitors will not be permitted to attend; DRMA will notify you in advance if this applies to you.
- **Workforce/Human Resources Meet Up** - for anyone responsible for skilling up your manufacturing workforce. Topics include internships and apprenticeships, funding for training, technical training methods, training resources, and others.
- **MFG Day Meet Up** - for anyone interested in hosting an open house on national Manufacturing Day on the first Friday in October. Topics include how to conduct an effective open house, how to connect with schools, tools to make your open house run smoothly, and others.
- **Additive Manufacturing Meet Up** - for anyone curious about this new technology. Topics include 3D printing with plastic and metal, additive vs. subtractive, applications for additive, equipment, and others.
- **Young Professionals Meet Up** - for anyone interested in engaging with like-minded young members (40 and under).
- **Safety Meet Up** - for anyone who wants to keep up-to-date with all things related to safety in the manufacturing workplace. Topics include what to do when OSHA shows up at your business, safety training, workers compensation, and more.
- **Government Relations Meet Up** - for anyone interested in advancing the concerns of manufacturers with government officials and elected representatives. Topics include government policies, legislative issues, and the opportunity to speak with those who work for and represent us.

A Message from the Government Relations Committee

Submitted by April Vanover, FASTLANE

The GRC continues to move forward in building positive relationships with our government leaders. The committee held a Meet Up with newly-elected Ohio Representative Phil Plummer, hosted at member company, Hematite, Inc., in Englewood. Rep. Plummer updated us his areas of focus which includes crime and transportation. We’re excited to have his commitment to participate with us on MFG DAY 2019!

Tayte French-Lutz from member company The French Oil Mill Machinery Co. will serve as the liaison between DRMA’s GRC and the Ohio Manufacturers’ Association’s public policy initiatives. She has hit the ground running to help us develop synergies with OMA. Thanks to committee member Amy Schrimpf from the Dayton Development Coalition and committee chair Chuck Dryer from Industrial Tube and Steel Corp., we’re talking with the Dayton Area Chamber of Commerce to convene a gathering with area organizations to share information on government advocacy efforts.

Save the date: August 15: Meet & Greet with Congressman Warren Davidson.

Montgomery County Project Hire

Submitted by David Snipes, Montgomery County Business Solutions Center

Montgomery County’s Project Hire program can help your business recoup the costs of training new employees. The program offers up to 50 percent reimbursement of an employee’s regular wages for up to six months, allowing you to train new workers with fewer costs.
Project Hire has helped dozens of companies in Montgomery County build their workforce, allowing businesses to focus on training new employees without the cost of downtime. One of those companies is Bitec Division of Sample Machining.

“Project Hire has been very easy to work with for both the employer and the employee,” said Vera Tangeman, Human Resource Manager at Bitec. “I would advise any business that is looking for employees to utilize Project Hire.” Montgomery County is committed to supporting our businesses and investing in our workforce. Through Project Hire, the county is working toward both of those goals. And with a dedicated staff, companies working with Project Hire have someone to guide them through every step of the application and training process. The funds available through Project Hire make the hiring and training process easier and cost-efficient. “Our employees have benefitted from Project Hire in terms of training,” Tangeman said. “We work with the training program to help our employees grow, which in turn helps our company to grow.”

If your company is interested in wage reimbursement through the Project Hire program, plan to attend the information session on Thursday, May 2 from 9-10:30 a.m. at the Business Solutions Center at 1435 Cincinnati St., Suite 300 in Dayton. Register here. For more information on Project Hire, contact info@projecthiremc.com or (937) 225-6444.

### SBA’s Emerging Leaders Program

*Submitted by Brooke DeCubellis, U.S. SBA*

Emerging Leaders is an intensive, executive-level training initiative designed to accelerate the growth of small businesses with potential for job creation. During the course of seven months, participants are given the opportunity to work with experienced mentors, attend specialized workshops and develop connections with their peers, city leaders and the financial community. Applications for Columbus and Cincinnati classes are now open! For additional information, click here, or to sign up, click here.

**COST:** This program is FREE. The only cost is your time and commitment to complete the curriculum, which includes 100 hours of combined classroom, homework and peer-to-peer mentoring.

**ELIGIBILITY:**

- Does your business have annual revenues of at least $250,000
- Does your business employ at least one other individual other than yourself?

Have you been in business at least three years?

**BENEFITS:** You will engage in focused development and expansion strategies, including options for accessing new capital and securing government contracts. Upon graduation, you will have a three-year strategic growth action plan with benchmarks and performance targets to help you emerge as self-sustaining businesses that creates jobs and builds communities.

### Secrets to Implementing 5S

*Submitted by Tamara Wamsley, FASTLANE*

Have you ever thought about implementing 5S? It’s no secret that a clean, organized facility is a more productive facility. It’s the getting there part that can be the biggest challenge. But, when all of the hard work is finally done and you see the results, like improved safety, better quality and increased production, you know the journey has all been worth it. Here’s what I learned while managing an extrusion and injection plant.

5 tips to make implementing 5S easier and more effective:
1. Start Small - Choose one single area that is a pain point in your plant. Begin by blocking off the area with a barrier such as caution tape or cones. This marking is to function as a reminder to keep you focused on this area, preventing you from “boiling the ocean.” The goal is to get a quick win and plant a proverbial flag in the ground stating “this area can never go back to the previous state of disarray.”

2. Involve the Right People - Select 2 – 4 people that work in the area you’ve selected, who will be affected by the changes, or, even another employee who would benefit from a better understanding of production. Implementing 5S often has a side benefit of breaking down department silos that exist within most plants.

3. Follow the 5S Process - Before you begin, be sure to complete a scored self-assessment and take lots of pictures from all angles around the selected area. Having proof of the before state can go a long way in showing off your work after completion. The 5S process is Sort, Set, Shine, Standardize, and Sustain.

   Sort - Once you have completed the assessment and pictures, you will want to start sorting the area. Identify the tools that you need on a daily basis and keep them close. The rest of the items will either be moved to a red tag area or will go in the trash. The red tag area is an area to put items that do not belong in the current work area. Use a red tag label to mark these items with the date, location found, and the item name. Set a cutoff date for when all of the red tag items need to be relocated. Area managers will need to review the red tag area and decide if they can use these treasures or if they are trash.

   Set in Order - Set in order is the process of determining a place for everything and putting everything in its place. Shadow boards and kaizen foam are great tools to use.

   Shine - After you have placed everything where it should live you can deep clean the area to a shine.

   Standardize - In Standardize you will begin to identify how you can replicate this process in other areas of the plant. Think about it in this way— if someone moves to another workstation and the area is set up like their old workstation, it allows an easier transition.

   Sustain - The last step is sustain, which happens to be the most challenging step. In order to ensure your changes are maintained, you will need to audit the area on a regular basis and continue to track the audit scoring. If a score drops, find out why and work to get the area back up to the standard.

4. Visually Manage the Area - Visual management allows you to quickly see how the work that put into the project is being sustained. It should only take 30 seconds to see if everything is in its place and easily see what is missing.

5. Repeat - When your staff sees the transformation of the area you chose, they will all want to join in. A 5S project can boost your culture and improve the morale in a very short amount of time.

Want Matt to help guide you through this process? Contact FASTLANE to see how we can help.

$75,000 for Trade-Impacted Ohio Manufacturers
Submitted by Carey Schoenig, GLAATC

When sales drop because of import competition, Ohio manufacturers can turn to the federal Trade Adjustment Assistance for Firms (TAAF) program for help. This program provides up to $75,000 in matching funds to qualified small to mid-sized manufacturers for critical projects to help them regain their competitive edge. For Ohio manufacturers, the program is managed by the Great Lakes Trade Adjustment Assistance Center (GLTAAC).
Recent TAAF activity by GLTAAC clients in the Dayton Region includes:

- A steel products manufacturer used TAAF matching funds to achieve ISO 9001:2015 Certification critical to their industry. The effort proceeded in separate projects, first addressing training and pre-certification preparation, then the audit and resulting certification. The two projects involved separate outside consultants (selected by the GLTAAC client) and represent a $42K expenditure, with TAAF paying 50%.

If import competition has hurt your sales, don’t put off learning more about GLTAAC. Contact project manager, Scott Philips at (734) 787-7509 today. Scott can quickly review the TAAF program with you and help you determine if you qualify. To learn more about the GLTAAC process, visit the GLTAAC website.

---

**Member Benefit Spotlight: Peer-to-Peer Connectivity**

The world of business is complex, and it is important to rely on industry partners like DRMA for success. DRMA’s mission focuses on strengthening member companies and serving as the advocate for manufacturing in the Dayton region. DRMA is recognized as the trusted voice of the industry to represent members’ needs and concerns so that they may stay focused on their business. DRMA provides many ways for members to get connected and stay engaged with the thriving DRMA community in order to build a network of peers who face the same challenges, opportunities, and solutions to foster a sense of mutual support among members.

- **Happy Hours** – Happy Hours are casual, 2-hour open-house events held at member locations. A great opportunity for members to mingle, solve problems, and find new avenues for business growth. ($)
- **Breakfasts with DRMA** – Breakfast events are a great way to start the morning by diving deep into topics relevant to the industry. Lasting only 90 minutes, you can get to work at a reasonable time. ($)
- **Meet Ups** – Meet with members who are interested in the same topic area: Additive Manufacturing, Operations, Safety, Workforce/HR, Government Relations, MFG Day, and Young Professionals.
- **DRMA Special Events** – DRMA features several special events throughout the year, like the Golf Outing, workshops, and seminars. ($)
- **Committee Involvement** – Committees drive initiatives that strengthen the region’s manufacturing industry. You’ll build business and personal relationships, and you’ll experience personal and professional growth.

To learn more about how DRMA can help grow your business, visit our website.

---

**Workforce Development**

**Looking for Volunteers for Summer Camp**

DRMA works with the City of Dayton Parks and Recreation Department to conduct a week long activity to teach young children what manufacturing is all about and to plant the seed for future careers in manufacturing. We are looking for volunteers for the planning group and for activities the week of June 24. This is a low time commitment and is a fun, easy way to get engaged with DRMA. Contact Kayla if you are interested in helping out.

**Help Grow Your Future Workforce – Participate in MFG Day 2019!**

Does your shop show well? Would a 13-year old walk in your facility and say “Wow, this is cool!”? If so, then consider participating in MFG Day 2019! It’s never too early to send a Save the Date to your local schools so they can get them on their calendars for this fall! Post your open house on MFGDay.com NOW (you can edit it later), as schools are planning for fall field trips and need to see which companies they can visit!
MFG Day (October 4) is designed to expand knowledge about and improve general public perception of manufacturing careers and manufacturing’s value to the U.S. economy. This is a nationwide event and a unique opportunity for students, parents, and educators to see manufacturing in action and to ignite their interest in manufacturing careers. Over the last six years, we’ve had great success with this event (in 2018, over 4,300 students from 64 schools and 5 home school groups visited 51 member open houses!), and we want to continue that momentum! Watch this video to see what students think of MFG Day!

The concept is simple . . . manufacturers across the country hold open houses on the same day. The national MFG Day organizers promote the open houses through general and trade media campaigns, and DRMA promotes them locally, encouraging Dayton Region students, parents, and educators to visit your facility and see that American manufacturing is a vibrant career path and that employers need skilled workers.

To schedule an open house
- Go to www.mfgday.com and click on the Host an Event button on the home page.
- You will create an account and then register your event.
- You’ll be able to designate the type of event (like an open house) and choose the hours for your event, among other choices. Consider holding your open house during hours that accommodate school field trips (9-3 p.m.), students/educators attending after school (3 p.m. and after), and students/parents attending after their work day (5 p.m. and after).
- You may indicate any other restrictions you may have like attire and if your event is open to only certain schools.

Make your open house successful
DRMA volunteers are working to spread the word to area schools with the hope that your open house will be attended by young people, their parents, and school teachers and administrators. But your help is needed:
- Pick one or two schools (middle schools are prime picks) that you will invite. Educators have told us that they are much more likely to participate if they get a phone call from a company personally inviting them to attend their open house. We’re trying to make sure that every school has received at least one invitation, so please email us with the names of the schools that you want.
- Click the Resources link to find easy-to-follow instructions for conducting an effective open house.
- Reach out to your employees, their families, and your other contacts via your newsletter, your Facebook page, and other communication channels.

Not sure what you are getting into? Want tips on holding a successful open house?
Email us for tips from educators and members! And keep an eye out for our MFG Day Meet Up, coming spring 2019!

Signing up early is critical so that schools have plenty of time to schedule a field trip to your facility. Schools are planning NOW for fall field trips. Let’s make a grand showing! Make plans now to participate in this nationwide event!

MFG Day is produced the National Association of Manufacturers and organized locally by the Dayton Region Manufacturers Association, with support from FASTLANE-MEP.

Manufacturing Industry Credentials – CPT Core Competencies
Note: This article is part of a series of communications about the value of industry credentials.

DRMA members consistently report that their Number 1 concern is that they cannot find workers with the skills required for today’s advanced workplaces. The skills gap is widening as companies scramble to find qualified
employees, and new hires who are not the right fit can mean companies losing out after spending hundreds of hours recruiting, onboarding, and training.

The use of manufacturing industry-recognized credentials is one way to help address the skills gap challenge and ensure your workforce is made up of the most qualified employees. Industry credentials ensure that the credential holder has met the industry benchmark for their specific occupational competency. For new hires, industry credentials can be used as screening tools for knowledge, skills, and abilities to do the job well; and for current workers, industry credentials can help bolster their skills and keep them at the top of their trade.

There are a number of manufacturing related industry credentials out there. The most common ones, and the ones that DRMA and local high schools and community colleges are working on, are produced by the Manufacturing Skills Standards Council (MSSC) and the National Institute for Metalworking Skills (NIMS). More information about these credentials can be found [here](#). This month we’re doing a deeper dive into what earning the CPT actually involves. Individuals who earn the CPT credential come to you with a nationally validated understanding in the following four concentrations:

### Safety
- Work in a Safe and Productive manner in a Manufacturing Workplace
- Understand and perform safety and environmental inspections
- Participate in emergency teams
- Identify unsafe conditions and take corrective action
- Provide safety orientation for all employees
- Use equipment safely and monitor safety
- Suggest processes and procedures that support safety of work environment
- Fulfill safety and health requirements for maintenance, installation, and repair
- Safe workplace practices
- **NOTE:** Students can secure an OSHA 10 Card while taking the more extensive CPT Safety training.

### Quality Practices and Measurement
- Participate in internal quality audit activities
- Check calibration of gages and other data collection equipment
- Suggest continuous improvements
- Inspect materials and product/process at all stages to ensure they meet specifications
- Document the results of quality tests
- Communicate quality problems
- Take corrective actions to restore or maintain quality
- Record process outcomes and trends
- Identify fundamentals of blueprint reading
- Use common measurement systems and precision measurement tools such as micrometers and calipers

### Manufacturing Processes and Production
- Identify customer needs
- Determine resources available for the production process
- Set up equipment for the production process
- Set team production goals
- Make job assignments
- Coordinate work flow with team members and other work groups
- Communicate production and material requirements and product specifications
- Perform and monitor the process to make the product
- Document product and process compliance with customer requirements
- Prepare final product for shipping or distribution

### Maintenance Awareness
- Perform preventive maintenance and routine repair
- Monitor indicators to ensure correct operations
- Perform all housekeeping to maintain production schedule
- Recognize potential maintenance issues with basic production systems, including knowledge of when to inform maintenance personnel about problems with:
  - Electrical systems
  - Pneumatic systems
  - Hydraulic systems
  - Machine automation systems
  - Lubrication processes
  - Bearings and couplings
  - Belts and chain drives
One of the greatest benefits of hiring a person with an industry recognized credential is that it gives you a measure of what someone knows and that they have proved to be competent in the areas listed above.

To find out how you can be connected with graduates who have industry credentials and who are ready for hire, contact Kayla or give us a call at (937) 949-4000.

**Grow Your Workforce through High School and College Interns**

The Southwestern Ohio Council for Higher Education (SOCHE) is a non-profit consortium of 23 regional colleges and universities. SOCHE works closely with employers on building their next generation of workforce through intern solutions. SOCHE helps employers connect with high school through graduate students in any occupational area desired. In a typical year, SOCHE has hundreds of students working across the region in businesses that span all of the region’s in-demand occupational areas. 70% of interns convert to permanent employees! It is really easy to get started.

Contact Kayla to learn more or visit the SOCHE website. Your future workforce is currently in our educational institutions across the region…..reach out and they will help you connect!

**Kudos to Members Growing the Workforce Pipeline**

THANKS to the following member companies and people who are helping to grow the manufacturing workforce pipeline!

For volunteering for a Power Lunch at Waynesville Middle and High Schools – April 5
- Matt Hoyng, FASTLANE
- April Vanover, FASTLANE
- Chuck Dryer, Industrial Tube & Steel
- Kim Coomer, D&E Machine
- Garry Jankowski, Sandvik
- Brian Roos, Morris Bean
- Matt Johnson, ResourceMFG

Every one of these efforts helps to raise the awareness of the great careers in our industry, resulting in a bigger pool of quality candidates for you to hire. If you would like to help, contact Kayla.

**Warren County Adult Technical Center Expanding Manufacturing Training Offerings**

Submitted by Dave Guinn, WCCC

The Warren County Career Adult Technical Center located in Lebanon is increasing its training options in advanced manufacturing and Certified Production Technician (CPT) training.

Three years ago, the Center completed the addition of a new Robotics and Advanced Manufacturing Technology Education Center (RAMTEC). The design of the RAMTEC addition expresses the highly technical and advanced technology of today’s robotics, CNC, and welding skills by incorporating materials fabricated utilizing these processes. Adult and high school students are able to qualify for certifications in the following areas: American Welding Society MiG, TiG and Arc, FANUC Robotics, CNC programming, a variety of programmable logic controllers (PLC), Certified Production Technician (CPT), OSHA and more. Within the past two months the Center added a new automated trainer to facilitate its new Certified Production Technician certification (CPT) program.
News

Volume 2019, Issue 4
April 2019

The Warren County Adult Technical Center operates training year round to meet the needs of area employers. Students are provided pre-assessments to ensure they are suited for the occupation and certifications they wish to attain and to ensure their success. Employers are welcome to come and speak to our adult students who are seeking employment at the end of their training.

The Adult Center also provides a significant amount of customized and apprenticeship training for regional employers who want to train incumbent employees new skills or to increase and improve their current skills. We have the ability to be portable so we can provide training at your facility or ours.

For more information or assistance, contact the Adult Technical Center’s Advanced Manufacturing Coordinator Dave Guinn at (513) 933-3938 or by email at dave.guinn@mywccc.org.

Legally Speaking

Affordable Care Act Under Attack – Yet Again!
Submitted by Bob Dunlevey of Taft Law

The Trump Administration has just gone on the record stating that the entire Affordable Care Act should be struck down in a pending Court case destined for appeal – Texas v. United States. On Dec 14, 2018, a Federal District Judge ruled that because Congress eliminated the penalty on individuals not having ACA compliant healthcare coverage (the “individual mandate”), the ACA “can no longer be sustained as a constitutional exercise of Congress’ tax powers.” In 2012, the Supreme Court ruled that the individual mandate was constitutional because of Congress’ power to tax. But, when the fine for not having insurance was eliminated, there was no taxing basis to uphold the law.

The Department of Justice has just formally announced that it supports the position of the District Judge finding the entire ACA unconstitutional because if part of the ACA fails then the rest of it should be ruled invalid as well.

The case is destined for the Federal Fifth Circuit Court of Appeals in New Orleans and may see as a final destination the U.S. Supreme Court. These proceedings may take more time than is left in President Trump’s current term. In the meantime, ObamaCare remains in effect and both individuals and employers need to comply. Employers still have to offer healthcare coverage to at least 95% of full-time employees and properly report offers of coverage as elements of compliance. For the 10 million individuals with expanded ACA Medicaid and the 11 plus million utilizing the ACA exchanges, coverage will go on for now.

Those most familiar with the legal arguments advanced in Court by the coalition of 20 States believe that the decision will be struck down by the Court of Appeals even though it is a very conservative court. If this be true, the Trump Administration’s appeal to the U.S. Supreme Court may not be accepted. But, if the Court of Appeals somehow upholds the Trial Judge’s position that the ACA is unconstitutional, the case will surely be heard by the Supreme Court.

Because healthcare is such a volatile issue and Congress is so divided on the topic, it is doubtful that a legislative solution will be found before the 2020 elections. Watch for more developments in the months to come, but don’t count on the ACA being cast aside for now.

For further information about this and other matters, use your Legal Services Plan and contact Bob Dunlevey, Board Certified Labor & Employment Law Attorney at Taft/Law - rdunlevey@taftlaw.com (937) 641-1743. Be sure to identify yourself as a DRMA member.
Save Money with Your Membership using Our Legal Services Plan

DRMA members benefit from the Legal Services Plan provided by Bob Dunlevey and his associates. Get a quick response to your legal questions or problems without a hassle. The plan can save you money and time because his attorneys are well versed in business matters which confront our members. Most importantly, the consultation is free. Yes, free!

Here is how it works. Contact Bob Dunlevey at Taft/Law at (937) 641-1743, identify yourself as a DRMA member, and explain your situation to him on a confidential basis. Then, he will get you in contact with an attorney in his firm who is best suited to give you advice. Issues involving corporate/business, labor/employment, OSHA, government contracting, workers’ comp, real estate, construction, environmental, securities and litigation can all be addressed. Because the plan is designed to provide answers to common legal questions or problems confronting our members, your issue customarily can be resolved with the initial contact. But, if the matter is more intricate and requires more time, Bob will discuss with you the needed services and estimate the cost for you. Many members are using the plan and find it to be a valuable business tool. Don’t be left out!

You can’t lose with this valuable DRMA benefit. Easy access to attorneys who know your business, confidential treatment, specialized business services and the personal touch. Keep Bob’s number handy or visit our website for more details.

Safety

DRMA Can Help You Save BIG on Your Workers’ Compensation Premium

How does saving an extra $4,392 on your workers’ compensation premium sound to you? Because that is the average savings of members of DRMA’s Workers’ Compensation Group Program. You are already a dues-paying member of DRMA, so why not let us give you quote for our Workers’ Compensation Group Program? It’s easy and free and you can save BIG! Fill out our no-obligation cost analysis form to get started or contact Julia Bowling with CareWorks Comp at (513) 218-4062.

Update from DRMA’s Workers Comp Group Administrator

Submitted by Julia Bowling of CareWorks Comp

We’re more than a TPA. Risk is inevitable. That’s why we identify, assess and mitigate it. At CareWorks Comp, we’re a risk solutions provider specialized in workers’ compensation for monopolistic states. We help employers understand their risks and prevent losses, so they can achieve the lowest cost. When an injury does occur, we have the experience to handle even the most complex claims, in a straightforward way.

We’ll help you navigate the discount and refund programs available in your state, and we’ll place you in the right program that meets state requirements and minimizes your workers’ compensation premium.

Contact your CareWorks Comp Program Manager, Julia Bowling at (513) 218-4062 for more information about our group ratings programs.
20% OSHA Training Tuition Discount for DRMA Members!

Get a 20% Discount on OSHA Training Classes! DRMA is here to help our members lower their incident rate, reduce their EMR, and provide a safer workplace for their employees. By partnering with Mid-America OSHA Education Center in Springboro, DRMA members receive this special discount on OSHA authorized safety & health training and education. Take advantage of this member benefit today! Contact Shay or call the DRMA office at (937) 949-4000 to get the discount code.

Upcoming Classes

- 05/08-10 OSHA 503 Update for General Industry Outreach Trainers, Indianapolis
- 05/16 OSHA 7225 Transitioning to Safer Chemicals, Springboro
- 05/17 OSHA 7500 Introduction to Safety and Health Management, Springboro
- 05/21-24 OSHA 2225 Respirator Protection, Springboro

Go to https://midamericaosha.org/ for a full course listing, registration information and more.

BWC Offers a Workplace Wellness Program

The Ohio Bureau of Workers’ Compensation is offering employers a new program for your employees. Better You, Better Ohio! is a program designed to provide health and wellness resources and services to workers who work for small employers (150 or fewer workers) in high-risk industries. Manufacturing is one of those industries. Better You, Better Ohio! is designed to help both workers and their employers at no cost and through a simple, paperless process.

Why is BWC offering a health and wellness program? Much of the nation is facing major health challenges driven primarily by obesity, aging and the rise in chronic diseases (e.g. diabetes and cardiovascular diseases). As of 2017, Ohio’s health ranking stood at 39th among the 50 states. These health challenges and outcomes are mostly associated with lifestyle behaviors. Individuals can improve these behaviors by using the resources and support services health and wellness programs offer.

Better You, Better Ohio! provides these resources and support services to segments of Ohio's workforce and injured workers to improve their overall health and wellness. Better You, Better Ohio! can:

- Prevent injuries because of improved workforce health and safety.
- Reduce absenteeism and improve presenteeism.
- Reduce the severity of an injury.
- Increase the speed of recovery from an injury.
- Reduce time away from work due to an injury.

Statistics show that prevention works, and we know that Ohio's workforce and employers can reap great benefits by advancing health and wellness programming to the workforce and in workplaces across Ohio. **How it helps employers:** Employers can reap great benefits from having a healthy workforce. Healthy employees are less prone to injury. And, when they are injured, their ability to recover is enhanced greatly. Overall, employers with a healthy workforce have lower workers' compensation and health-care costs. Better You, Better Ohio! can:

- Help prevent injuries through improved workforce health and safety.
- Reduce absenteeism and improve presenteeism.
- Reduce the severity of an injury.
- Improve the recovery time from an injury.
Reduce time away from work due to an injury.

**How it helps Ohio’s workforce:** Better You, Better Ohio! gives workers resources to help them take ownership of their health and well-being. They can proactively pursue a healthier lifestyle through free:

- Health and wellness awareness, education and training.
- Health assessments and biometric screenings for better understanding of their health and well-being.
- A member engagement website that allows them to develop health plans and track their progress.
- A state-of-the-art mobile app for creating weekly action plans and getting health tips.
- Digital coaching to help them on their journey to better health.

Better health pays off. Employers can use Better You, Better Ohio! to help manage and reduce their workers’ compensation and health-care costs by having a healthier workforce. Meanwhile, workers can earn financial rewards for taking steps to improve their health and wellness such as completing a health assessment and a biometric screening.

If your company would like more information about this opportunity, contact Kathleen Davenport at 513-785-4591 or visit the BWC website.

**Better Business Starts with Safety – Safety Starts at the BWC**

BWC’s Division of Safety & Hygiene provides a variety of PRE-PAID courses to help Ohio employers create a safe and healthy workplace. Businesses that have built safety and wellness into their workplace cultures reap many benefits, including fewer accidents, lower workers’ compensation costs, and more productive employees.

Your worker’s compensation premiums cover the costs of the courses offered by the Division of Safety & Hygiene. Why not take advantage of what they have to offer? For course listings and descriptions, visit their website.

**Dayton Area Safety Council**

Safety Breakfast with the Experts – Annual Ohio Bureau of Workers’ Comp Update and BWC Awards – Sponsored by CareWorks USA. Thursday, April 18, 7:30 – 9:00 a.m. Register here.

**All About Members**

**Congrats!**

- DRMA member company, **Starwin Industries**, is one of 7 businesses to receive a contract to produce U.S. Navy machined parts. Congrats!
- Congratulations to DRMA member, **Quality Quartz Engineering**, for their planned $8 million relocation project!

[Editor’s Note: DRMA members are always doing amazing things! If you know of a member company or an employee of a member company who deserves a shout-out, email it to info@daytonrma.org.]
Welcome New Members
Your Association is growing! Check out our new members…

Manufacturer Member
Corrotec, Inc. 1125 W. North St., Springfield, OH 45504 (937) 325-3585
Corrotec designs, manufactures and installs “custom built” equipment for the surface finishing industry. Corrotec has hundreds of engineered products and turnkey systems “in service” throughout the industry and continues to provide their customers with equipment made to fit the specific job requirement for the best efficiency and most cost effective operation.

Affiliate Member
Ernst Fluid Power 3815 Wyse Rd., Dayton, OH 45413 (937) 890-5600
Ernst Fluid Power (“EFP”), based in Dayton, OH is a well-established regional distributor of factory automation and process control products.

Associate Member
TACG Certification Body 1430 Oak Ct. Ste. 100, Beavercreek, OH 45430 (937) 974-7950

Community Seminars & Events

FASTLANE
Introduction to Collaborative Robots Workshop – Dayton, April 30, register here.